



# SHOWCASE your company to the life science & biotech community

Sponsorship brochure 2024



#### Welcome

The BIA's sector-leading events bring the brightest and best of biotech together to network and collaborate. Join us at the forefront of innovative life sciences and <a href="Deep Biotech">Deep Biotech</a> and explore incredible opportunities to engage key individuals and organisations through branding, networking and thought leadership.

We offer a range of packages, price points and delegate facts and figures to help you to maximise your reach, impact and investment. Read on to find out more about our 2024 programme and how to get in touch.



## A year in numbers\*











340 expert

# Our members Start-ups, bioted tech, universitie lawyers (F)

members







16.1k LinkedIn followers

**11.3k** Twitter followers



170k visitors from the UK (47%), USA (22%), Europe (16%), China (8%) and India (3%) generating 508k page views annually



10k Newscast subscribers and Member Insights reserved exclusively for 4.8k BIA member contacts



### 2024 Key events



- Women in Biotech Cambridge ("BIG WIB")
- Start-up Festival
  - Life Science Leadership Summit
  - Summer Party
  - TechBio UK
  - bioProcessUK
  - Future of UK Regulation Conference
  - Gala Dinner 2025



### 2024 Regional events



- Regional spotlights
   North East, Glasgow, Birmingham
- Women in Biotech
   Cambridge, West London, Bristol,
   Manchester, London
- TechBio XCambridge



# **Start-up Festival**

**16 May 2024, London** 

#### Start-up Festival

**BIA Start-up Festival is returning in 2024!** 

The event will bring together the best of rising talent in the sector for a day of informative sessions and workshops.

Expected attendees (numbers and types)

150 - 200 senior leaders of early-stage companies and invited thought leaders from the sector.

**Packages** – host a workshop, join the exhibition and showcase your organisation to senior leaders of the most exciting emerging companies in the sector!

"Events like these are really excellent to find support and create a network of founders at similar stages."

"All the panel and workshop are inspiring and informative. It served as a catalyst for innovations, inspiring and empowering."

"Excellent event and very informative."

"Brilliant to build relationships faces to face and meet people I'd only previously met online."

Prices starting at £1,500+vat



# Life Science Leadership Summit

17-18 June, Ware



Life Science Leadership Summit

#### Why suppor

Be associated with great thought leadership and sector influence

Demonstrate your support for growing, innovative life science companies

debate or leading a workshop

Packages – join a session, lead a workshop, support the drinks reception or brand the attendee gifts!





# **Summer Party 2024**



Our Summer Party is a highlight of the BIA social event calendar, and we are very excited to

be returning to the Langham Hotel in London!

Join us and



2 = 400 attendees

for an evening of cocktails and canapés with life sciences finest!

The perfect opportunity to entertain your guests or promote your company via one of the available branding options.



"A good opportunity to meet colleagues and peers from across the sector and good attendance from different organisations."



#### TechBio UK

Showcase your organisation to the most innovative data driven life science companies

**Packages** – host a workshop, join the exhibition, support a content track + more! Ranging from £1,750-£15,000+vat \*

Expected attendees:



**400** biotech and TechBio C-Suite, pharma, investors, legal, BD and financial experts.

#### Why support TechBio UK?

Increase your brand visibility, strengthen your business relationships, lead workshops or sessions to showcase your services to your target market, and demonstrate your support to this amazing sector at a crucial time

\*Please note: these are guideline prices and packages only and could be subject to change.





#### 21st Annual

# bioProcessUK Conference

19-21 November 2024, Liverpool

#### 21st Annual bioProcessUK Conference

Join us in Liverpool for our annual bioProcessUK conference!

Expected attendees



400+ across life science manufacturing in the UK

from CEOs to PhD students

Packages – become a host supporter, join the exhibition, support the drinks and dinner reception + more!
Ranging from £2,500-£15,000+vat \*

#### Why support bioProcessUK?

Increase your brand visibility, strengthen your business relationships, position your organisation as a key supplier to the sector, enhance your reputation by pairing your brand with the BIA and demonstrate your support to this crucial sector.

\*Please note: these are guideline prices and packages only and could be subject to change.







# The Future of UK Regulation Conference 2024

07 November, London



# The Future of UK Regulation Conference 2024

After a successful inaugural event in 2023, the Future of UK Regulation Conference returns to London this November!

Bringing together MHRA senior leadership, key decision-makers, international stakeholders and the regulatory community across the life sciences ecosystem, the conference will provide the latest developments, tackling insightful topics, at a time of significant change, challenge and opportunity.

#### **Expected attendees**



**300** regulatory leads, industry stakeholders and decision makers

#### Why support?

Increase your brand visibility, strengthen your business relationships, enhance your reputation by pairing your brand with the BIA and demonstrate your support to the sector.

Prices starting at £5,000+vat





## Regional networking

Showcase your organisation at our regional spotlight events

Packages starting at £3,000+vat incl. extensive branding opportunities, exhibition space and more!

In the last 12 months:



402 attendees

134 per event on average



238 organisations





"The panel discussion was really interesting and useful, and the choice of speakers worked very well together, covering a broad range of expertise"

"Meeting like-minded individuals and teams who share similar interests in our sector and are active in the region of focus. A well-moderated panel and panel discussion with insightful Q&A"



#### Women in Biotech

Connect, Support, Inspire

Showcase your organisation, hear from our inspiring panels of women in the sector and enjoy some fantastic networking over a glass of wine

Packages starting at £3,500+ vat incl. extensive branding opportunities, exhibition space, opportunities to join a panel where relevant + more!

Discounts available for multiple event sponsorship! Contact us for further information



"The panel session was great, very informative and inspirational. It's great to feel that women are making a great contribution to the biotech industry and having an opportunity to fulfill our career aspirations"

#### Women in Biotech

Connect, Support, Inspire

#### In the last 12 months:







"Excellent! Inspiring, good range of age, knowledge and job roles"



#### **BIA Gala Dinner 2025**



**760+ attendees** in 2024

Costs - **£9,000+vat** (TBC for 2025)

This flagship event is set to connect and inspire you – help support our Charity of the Year, enhance your company's profile, entertain clients and guests with priority tables and lots of fantastic branding opportunities.

"Thank you for being bold, going ahead and putting on a great event. BIA dinner will always be in my diary every year"

"We were very well looked after before, after and during the event thank you.
Impressive UK sector line-up all round"

"The BIA team were so helpful with our sponsorship branding. Thank you!"



# **Annual Supporter**



Demonstrate your commitment to our sector by partnering with the UK's most trusted voice for life sciences and biotech

#### Our Annual Supporters benefit from:

- A deep and strategic relationship with the national trade association for life sciences and biotech in the UK
- Clear distinction in a crowded marketplace as we accept only one organisation for each sector segment (Law Firm, CRO etc.)

- Unparalleled visibility to the sector
- Personalised events package, enabling your organisation to reach their target market
- Unique opportunities to engage with BIA strategic projects
- Branding on all BIA Collateral

# Annual event packages



#### Become a BIA Gold or Silver Event Supporter

Sponsor 3 or more events throughout the year to become eligible for our annual event package with benefits including:

- A discounted rate on your chosen events
- Logo and company profile listed on BIA website
- Speaking opportunities at your chosen event where appropriate
- Priority position in exhibitor area\*
- Promoted as 'Gold' or 'Silver' supporter on all event collateral

#### Contact us for further information!

<sup>\*</sup> Not applicable to all events and dependent on event package. Must be agreed by BIA in advance.

#### Get in touch



Contact Sam to discuss the right opportunity for your organisation



#### Sam Care

**Head of Events** 

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