Biotech Financing Update

June 2018 – August 2018





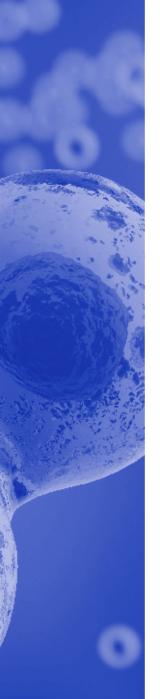
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Overall figures

These figures capture the financing of UK-based biotechs from 1 June 2018 – 31 August 2018. As we moved into the second half of the year we saw an acceleration in venture capital fundraisings and an uplift in amounts raised in Initial Public Offering (IPO). Follow on financings remained steady in this period.

IPO	All other public financings	Venture Capital
Q3 2018	Q3 2018	Q3 2018
£191.67	£77.75	£462.6
MILLION	MILLION	MILLION
Q2 2018	Q2 2018	Q2 2018
£36	£64.85	£329.6
MILLION	MILLION	MILLION
Q1 2018	Q1 2018	Q1 2018
£0	£265.5	£134.9
MILLION	MILLION	MILLION
TOTAL 2018	TOTAL 2018	TOTAL 2018
to date	to date	to date
£227.67 MILLION	£408.1 MILLION	£927.1 MILLION
TOTAL 2017	TOTAL 2017	TOTAL 2017
£234 MILLION	£452 MILLION	£515 MILLION

Source: Informa - Strategic Transactions and Scrip



Venture Capital Funding

Venture capital fundraising in the third quarter accelerated, with over £462 million raised, double the total for the first half of the year. Most of the activity was in A and B rounds but Orchard Therapeutics boosted C round takings with its large fundraise.

UK VC Progression



Top UK VC Rounds

Company Name	Round	£m
Orchard Therapeutics	С	114.5
Freeline Therapeutics	В	88
Artios Pharma	В	65
ReViral	А	41.98
Juvanescence	А	38.17
NodThera	А	28
KaNDY Therapeutics	С	25
Genomics plc	В	25
Blueberry Therapeutics	В	10
Endomagnetics	С	8

Source: Informa - Strategic Transactions and Scrip

IPOs

Despite only two IPOs, UK biotechs have raised an impressive £191.67 million joining the public markets during this period.

BIA member Autolus achieved the first major IPO of 2018 for a UK biotech, banking £131.67 million on a buoyant Nasdaq. During the same period, 23 US companies completed IPOs raising over £1.7 billion.

In the UK, Sensyne Health achieved an impressive £60 million on AIM.



£131.67m

achieved by BIA member Autolus for first major IPO of 2018 for a UK biotech on a buoyant Nasdaq

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Follow on financing

AIM has proved a valuable source of follow-on funding for UK biotechs during this period, providing over £77 million. However, GW Pharma's £221.6 million follow-on raise on Nasdaq at the beginning of the year continues to be a high point.



Follow on financings

	Market	£m	
Alliance Pharma	AIM	34	
Angle plc	AIM	12	
Avacta Group	AIM	11	
Allergy Therapeutics	AIM	10.6	
Oxford BioDymanics	AIM	9.75	

Follow on financing by market

	Q1	Q2	Q3
UK Main Market follow on	0	20.5	0
AIM follow on	43.9	44.35	77.75
Nasdaq follow on	221.6	0.0	0
Total	265.5	64.85	77.75

Debt financing

Only one UK company has accessed debt financing in this round of data - Acacia Pharma. This type of financing remains relatively under-utilised by UK companies compared to the US and other countries.

Region	Debt* total £m	Count	Average £m
Massachusetts	227.27	2	113.635
Switzerland	158.73	1	158.73
Wisconsin	145.04	1	145.04
Texas	61.07	1	61.07
Florida	57.25	1	57.25
New York	38.17	1	38.17
France	26.7	3	8.9
San Diego	22.9	1	22.9
The Netherlands	17.86	1	17.86
Israel	10.71	2	5.355
UK	7.63	1	7.63



Source: Informa - Strategic Transactions and Scrip

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